

I'M COMMITTED TO BE A RED JACKET!

- 4 NEW BOOKINGS
- 2-4 GUESTS AT EVENTS
- \$400+ MINIMUM IN RETAIL SALES A WEEK
- SHARING THE CAREER OPPORTUNITY
- SUBMITTING THIS FORM WEEKLY
- COMPLETING RED JACKET QUALIFICATIONS




WEEKLY TRACKING SHEET FOR THOSE THAT ARE COMMITTED TO BEING A RED JACKET!

Name: _____ Week of: _____

To be a Red Jacket you must personally be active and have 3-4 active personal team members.

I'm Committed: 4 New Bookings, 2-4 guest at events, \$400 retail/week and FINISH Weekly Checklist

Designed by QT Office. 

1 4 NEW BOOKINGS

(From Skin Care Parties, Warm Chatter, Referrals, Customer Phone calls, etc)

Name:	Date of Booking:
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____

3 CHOOSE HOW TO CREATE A \$400+ RETAIL WEEK

Skin Care Class		Facials/On the Go Appts.	Customer Re-orders		
Hostess	Sales	Name	Sales	Name	Sales
_____ / _____	_____ / _____	_____ / _____	_____ / _____	_____ / _____	_____ / _____
_____ / _____	_____ / _____	_____ / _____	_____ / _____	_____ / _____	_____ / _____
_____ / _____	_____ / _____	_____ / _____	_____ / _____	_____ / _____	_____ / _____
Total SCC: _____		Total F/OTG: _____		Total Re-orders: _____	

Total Sales for the Week: _____ Weekly Wholesale ordered: _____

2 2 - 4 GUEST EVENT

Name:	Event/ # Guests
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____

4 SHARE THE OPPORTUNITY

(Face to Face, Phone Call, Event, Etc)

Name:	How did you share?
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____
_____ / _____	_____ / _____

5 YOUR WEEKLY CHECKLIST

- Place your Wholesale order
- I coached every appointment
- I pre-profiled all my guests
- Submit your weekly tracking sheets totals on your Directors Unit Website

Wholesale for this Quarter: _____ Wholesale needed to complete Star: _____ New Team Members added this week: _____ Total Active Team: _____